



AGENTIC COMMERCE FRAMEWORK®

Governing autonomy

The governance of AI agents, explained and equipped

Companion to the book *Agentic Sovereignty* — **Vincent Dorange** · 2026 Edition

The problem: **autonomy without governance**

- ◆ An AI agent **decides and acts on its own** — it is not a chatbot.
- ◆ It **drifts at machine speed**: the damage is done in seconds.
- ◆ **Legal, ethical, financial, reputational** — four fronts at once.
- ◆ **Who decides when the agent decides?**

AI Act penalties up to **7% of global revenue**

The metatechnology — **why now**

- ◆ AI is not just another product.
- ◆ **Metatechnology**: the technology behind the technology.
- ◆ It **redistributes the power to decide**.
- ◆ Act now, **before the decision is captured**.

Mustafa Suleyman — **The Coming Wave**, 2023

Two models — laissez-faire vs control

- ◆ **Platform (US):** speed and capital — but dependence and capture of the decision.
- ◆ **Centralized (China):** state-run AI — but surveillance and the subordinated individual.
- ◆ **Two dead ends for sovereignty.**

The European **third way**

- ◆ Sovereignty through **law and design**.
- ◆ Delegated autonomy, but **governed and reversible**.
- ◆ In the lineage of **ISN × iDFRights** — Benhamou, Cavada.
- ◆ Equip the doctrine, or it remains a wish.

An **open standard** for schools — value remains protected

The 4 new laws of robotics

- ◆ 1 · AI **complements** professionals, it does not replace them.
- ◆ 2 · AI never counterfeits humanity.
- ◆ 3 · AI does not intensify the arms race.
- ◆ 4 · AI always discloses its creators and those accountable.

Frank Pasquale — [New Laws of Robotics](#), Harvard 2020

Agentic Sovereignty — the definition

- ◆ Knowing **at all times who is actually deciding**, when agents act on your behalf.
- ◆ A capacity of **the organization — and of the State**.
- ◆ Humans retain **arbitration and correction**.
- ◆ Autonomy that is always **reversible**.

AI Act & accountability by design

- ◆ European AI law, **in force since 2024**.
- ◆ The **company** is sanctioned; the **executive** is personally liable (national law).
- ◆ Embedded **from the design stage**, not after the fact.
- ◆ A **principle without a tool binds no one**.

Up to **7% of global revenue** — AI Act administrative penalty (company)

The 4 layers of governance

- | | | |
|---|--------------------------|--|
| 1 | Governance & sovereignty | who decides, who is accountable, in the name of which values |
| 2 | Decision policy | what is agentifiable, and under what threshold |
| 3 | Agents | they perceive, reason and propose |
| 4 | Execution & supervision | action that is traced, monitored, reversible |

Every decision **flows down the stack** and passes an arbitration gate

Governance & sovereignty — the DDAO

- ◆ Who decides, who is accountable, **in the name of which values**.
- ◆ **DDAO** (Delegated Decision Agent Officer): an accountable function with a documented right of refusal.
- ◆ A senior profile — **business + tech / legal**.
- ◆ The capacity to **say NO to top management**.

The layer that makes **everything else legally opposable**

Decision policy — the 4 levels

LEVEL 1

Suggestive

The agent proposes, the human decides and executes.

LEVEL 2

Co-decision

Joint agent + human decision before any action.

LEVEL 3

Supervised autonomous

The agent acts; the human monitors and can intervene.

LEVEL 4

Autonomous

The agent acts alone within a bounded perimeter.

– autonomy  + autonomy

Level set **decision by decision**, never wholesale

Agents — the agent proposes

- ◆ Agents perceive, reason, **propose**.
- ◆ **The agent proposes, the human decides.**
- ◆ Every agent **identifies itself as an agent**.
- ◆ A **named human owner** for each agent.

No sensitive execution **without validation**

Execution & supervision — + kill switch

- ◆ Real-world action, **traced and monitored**.
- ◆ Logging, alerts, **kill switch**.
- ◆ Every decision is **appended, never erased**.
- ◆ **Auditable and legally opposable**.

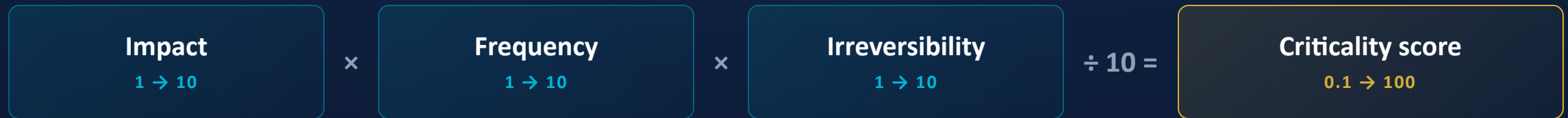
Append-only **decision register**

3

Measuring to govern

Three instruments to score every decision: criticality, risk, maturity. To measure is to know how far you can delegate.

Measuring the **criticality** of a decision



Recommend a product

$$4 \times 6 \times 3 \div 10$$

7.2

Block a customer account

$$8 \times 9 \times 6 \div 10$$

43.2



◆ < 15

Agentifiable — the agent can decide on its own

◆ 15 – 25

Governed agent — decision under supervision

◆ > 25

Human required — the agent prepares, the human decides

At equal impact, it is **irreversibility** that drives the score up — and brings the human back in

The **risk** matrix — probability × severity



Operational risk (ACF-11) ≠ decision criticality (ACF-02) — **two scales, never merged**

The 4 levels of **agentic maturity**

N0

Classical automation

Fixed rules, scripts, RPA. The machine executes, it does not choose.

DECIDES: THE HUMAN

N1

Assisted agents

The agent proposes and recommends. The human retains the final decision.

DECIDES: THE HUMAN

N2

Governed agents

The agent decides and acts within a frame: mandate, thresholds, guardrails, traceability.

RECOMMENDED TARGET

N3

Supervised autonomous

Broad autonomy over an extended perimeter, under supervision and kill switch.

DECIDES: THE AGENT

Human control

Agent autonomy

Maturity qualifies **an agent**; the 4 autonomy levels qualify **each decision**

17

The toolkit — 17 operational cards

From first diagnostic to decision register: ACF-00 → ACF-16, printable and fillable. Four families, one journey.

Step 1 — diagnose & frame

ACF-00	Sovereignty Score	measure your dependency across 4 dimensions before automating
ACF-01	Decision Map	map your decisions and their autonomy level
ACF-02	Criticality Matrix	score each decision to determine how far it can be delegated

You only delegate what you have first **measured and mapped**

Step 2 — deploy an agent

ACF-03	Agentic Constitution	set identity, principles and forbidden zones
ACF-04	Agent Card	describe a concrete agent that is supervisable and legally opposable
ACF-05	Supervision & Governance	continuously monitor KPIs, drifts and compliance
ACF-06	Kill Switch	immediately stop an agent in case of drift
ACF-07	First Agent Dossier	consolidate the entire framing before launch

Step 3 — supervise & audit

ACF-08	Decision Register	log every material decision for traceability
ACF-09	Action & Improvement Plan	turn incidents and audits into corrective actions
ACF-10	30-Day Governance Audit	assess governance maturity across 8 domains
ACF-11	Risk Assessment	identify and prioritize: probability × severity
ACF-12	Agent Mandate	formalize the opposable perimeter and the delegated autonomy

For the classroom — teach & practice

ACF-13	Guided Case Study	apply the framework to a real scenario, step by step
ACF-14	Instructor's Guide	facilitate, grade and assess workshops
ACF-15	Governance Simulation	practice deciding and arbitrating under pressure
ACF-16	Accountability by Design	embed the 5 pillars of accountability from the design stage

A running case — end to end

- ◆ **Lendari**, an e-commerce SME, deploys a customer support agent.
- ◆ **Camille Roussel** (DDAO) sets the frame: score, criticality, mandate.
- ◆ Agent "**Margaux**": refunds \leq €100 in **supervised autonomous** mode.
- ◆ Above €100 → **co-decision**; incident → **kill switch**.
- ◆ 13 worked examples carry the case end to end.

The running-case examples are provided **fully completed** in the handbook

Get started **this week**

No **autonomy** without supervision · no supervision without governance · no governance without **sovereignty**.

1

Diagnose

Fill in ACF-00 and ACF-01 on a real case from your organization.

2

Frame an agent

Constitution + Agent Card + Mandate. Set autonomy decision by decision.

3

Supervise

Register, kill switch, 30-day audit. Make the agent legally opposable.

Framework and cards: free for public and non-profit private education. Corporate / commercial use under contract. · HD download: acfstandard.com · Companion to the book *Agentic Sovereignty* — Vincent Dorange.